

# Q1 2026 Report Conference Call

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23<sup>rd</sup> of April 2026

## Forward-looking statements

This presentation may contain certain forward-looking statements and forecasts based on our current expectations and beliefs regarding future events and are subject to significant uncertainties and risks since they relate to events and depend on circumstances that will occur in the future. Some of these forward-looking statements, by their nature, could have an impact on Hansa Biopharma's business, financial condition and results of operations or that of its affiliates or subsidiary companies. Terms such as "anticipates", "assumes", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "might", "plans", "should", "projects", "will", "would" or, in each case, their negative, or other variations or comparable terminology are used to identify forward-looking statements. There are a number of factors that could cause actual results and developments to differ materially from those projected, whether expressly or impliedly, in a forward-looking statement or affect the extent to which a particular projection is realized. Such factors may include, but are not limited to, changes in implementation of Hansa Biopharma's strategy and its ability to further grow; risks and uncertainties associated with the development and/or approval of Hansa Biopharma's product candidates; ongoing clinical trials and expected trial results; the ability to commercialize imlifidase if approved; changes in legal or regulatory frameworks, requirements, or standards; technology changes and new products in Hansa Biopharma's potential market and industry; the ability to develop new products and enhance existing products; the impact of competition, changes in general economy and industry conditions and legislative, regulatory and political factors.

The factors set forth above are not exhaustive and additional factors could adversely affect our business and financial performance. We operate in a very competitive and rapidly changing environment, and it is not possible to predict all factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

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# Q1 2026 Conference Call: Agenda

23<sup>rd</sup> of April, 2026



**CEO Remarks**



**Renée Aguiar-Lucander**

CEO

**Operational Update**

**Maria Törnsén**

COO, President US

**Pipeline Update**

**Richard Philipson**

Chief Medical Officer

**Financial Results**

**Evan Ballantyne**

Chief Financial Officer

**Close and Q&A**

**Renée Aguiar-Lucander**

CEO

# Key Achievements in Q1 2026

## Business Overview

**Quarters remain highly variable, impact on Q1 from reorganization as expected:** Q1 revenues: 34.6 MSEK vs 66.3 MSEK Q1 25

**Capital raise: \$30M** in convertible note

**HNSA-5487** briefing package submitted to FDA in early April for GBS

**Reorganization implemented in Q1**  
Structural changes including leadership, reporting lines, systems and processes rolled out

## Commercial & Pipeline Update

**FDA review ongoing**  
Constructive interactions. Ongoing Q&A process

**ConfideS abstract accepted for ATC**  
Abstract related to Phase 3 data set accepted for oral presentation at ATC

**SVP of US Commercial hired** Teona Johnson joined the US leadership team

# Key European Initiative

## Actions to Date

### Company-wide Updates

- ✓ New leadership
- ✓ Integrated medical affairs and commercial organization under one leader
- ✓ ATC acceptance of oral presentation of ConfldeS data
- ✓ Planning for rollout of upcoming PAES data

### Commercial Updates

- ✓ CRM system rolled out in January
- ✓ Tracking of activities / focus on key accounts
- ✓ New incentive system rolled out in Q1

### Best Practices

- ✓ EU Excellence Educational Program under development – leveraging France’s positive experience

## Focus and Key Events

- Upcoming topline data from PAES
- Real world data from France KOLs to be published
- ConfldeS data to be presented at ATC in June
- Strategic focus on pre and post data roll out activities

- Investment in systems, KPIs, reporting and training
- Reorganization of commercial operating structure
- Focus on key markets

- Focus on sharing of best practices and delisting approaches



# General Outlook 2026

- One year in – **structural changes across the business implemented**. Substantial improvements achieved with regards to financial stability, runway, pipeline strategy, internal expertise and experience.
- **Positive outlook for the year** reflecting several key data related milestones and potential US approval.
- The strategic and tactical commercial initiatives in Europe are close to be fully implemented and **early positive results reflected in strong start to the quarter**.
- Recent **progress across both Germany and Spain**.
- **Release of PAES data in Q2** will provide a basis for intense and repeat interactions with physicians across the region and significantly increase clinical knowledge and confidence among KOLs which should positively impact uptake.
- **ConfideS Phase 3 data to be presented at ATC in June** – first time that substantial, controlled clinical data is available to characterise imlifidase efficacy and safety.
- **Capital Markets Day June 25, 2026** in New York and virtually.

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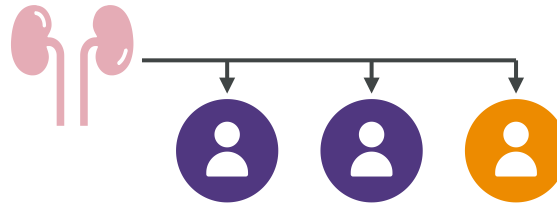
CEO

# Idefirix has unique position in Europe: large market with no competition

## OPPORTUNITY

- No competition – there are no approved desensitization approaches apart from Idefirix
- 7,000-11,000 Highly Sensitized patients wait 7-12 years for a transplant<sup>(1)</sup>
- 40 centers with clinical experience and >200 patients treated
- Additional clinical data provides further validation of Idefirix efficacy and safety
  - US ConfldeS Phase 3
  - 5-year data published in Transplant International
  - Real World Evidence from European centers and French registry
  - Upcoming PAES read out mid 2026

*(1) Across European countries.*



**Highly sensitized patients are less likely to find a matching donor**

**~70k patients on European  
Kidney Waitlist**

**~7k to ~11k  
highly  
sensitized**

# Q1 Performance impacted by organizational changes in European business



## Performance

33.9M SEK product sales

Continued strong performance in France and International Markets

Short term impact of organizational changes; expect improved performance in coming quarters



## Operational activities

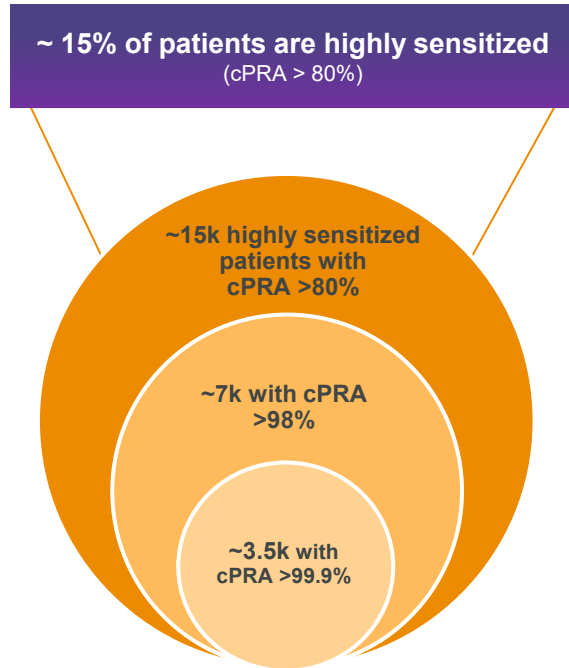
German KOLs submitted new consensus recommendations for publication; already discussed in webinar with large German transplant centers

KOL expert meetings and webinars held across all major European markets

Investment in systems and activities to drive growth in H2 2026

Reimbursement in Catalonia was resolved April 1; Successful renegotiation in Belgium with price maintained

# The US Market Represents a Significant Opportunity



## US Transplant Waitlist

The US represents a significant market opportunity

**~100,000**

on the wait list

**~45,000**

new additions to the wait list each year with highly sensitized representing 20%

**~10,000**

die or become too sick to transplant, with highly sensitized representing 25%

**7 years**

median wait time for an organ for highly sensitized patients

**~27,000**

transplants each year with diseased donor representing 80%

# Recent US Market Research Studies Confirm Commercial Opportunity

- **High unmet need:** current off-label treatments are not seen as great options for patients
- **Multiple stakeholders involved in transplants:** HLA Lab Director plays a critical role in management of antigen profile and delisting protocols
- **P&T approval** will be critical and seen as likely by stakeholders, given the clinical profile of imlifidase
- **Initial launch drivers:** prior clinical experience and existing high volume kidney transplant centers

*“We use combinations of things, **nothing protocolized**. The current **options do not have great outcomes**.” - Pharmacist*

*“The alternative is that these patients **remain on dialysis for years**, spending a significant portion of their lives coming in for treatment – that is the real burden.” - Financial Decision Maker*

*“The HLA lab is **involved in every meeting** to help make decisions. We talk about a bunch of different things in the meetings, **and they play a robust role**.”  
–Nephrologist*

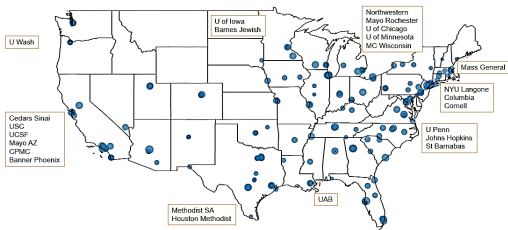
# U.S. launch preparations continuing with focus on site of care strategy and market access

## 200 transplant centers

**100** > **~80%**  
Centers of transplant volume

**50** > **~50%**  
Centers of transplant volume

**25** > **~25%**  
Centers in ConfIdES of transplant volume



**Initial focus on top 100 centers**  
Pre-launch engagements led by medical affairs and market access

## Pricing and Reimbursement

### Majority of Transplants are paid by Medicare

~60% have Medicare; patients on commercial will switch to Medicare as primary insurance after 30 months on dialysis

### Market research completed

Financial decision makers in transplant centers recognize the value proposition of imlifidase and the significant unmet need and high dialysis burden

### Focus Speed of Access at launch and enabling breadth of adoption

NTAP and Outlier payments important; Modeling CAR-Ts for center engagement

## Pre-launch activities

### Organizational Build

Expanding field access and medical roles; expect to hire commercial sales team in Q4 2026

### Medical Affairs

Congress attendance at CEOT and Regional transplant meetings; ConfIdES oral presentation at ATC and preparations for ATC symposium and KOL engagements

### Commercial

Site of Care Strategy developed to enable targeted account management and smooth incorporation of imlifidase into transplant center workflow

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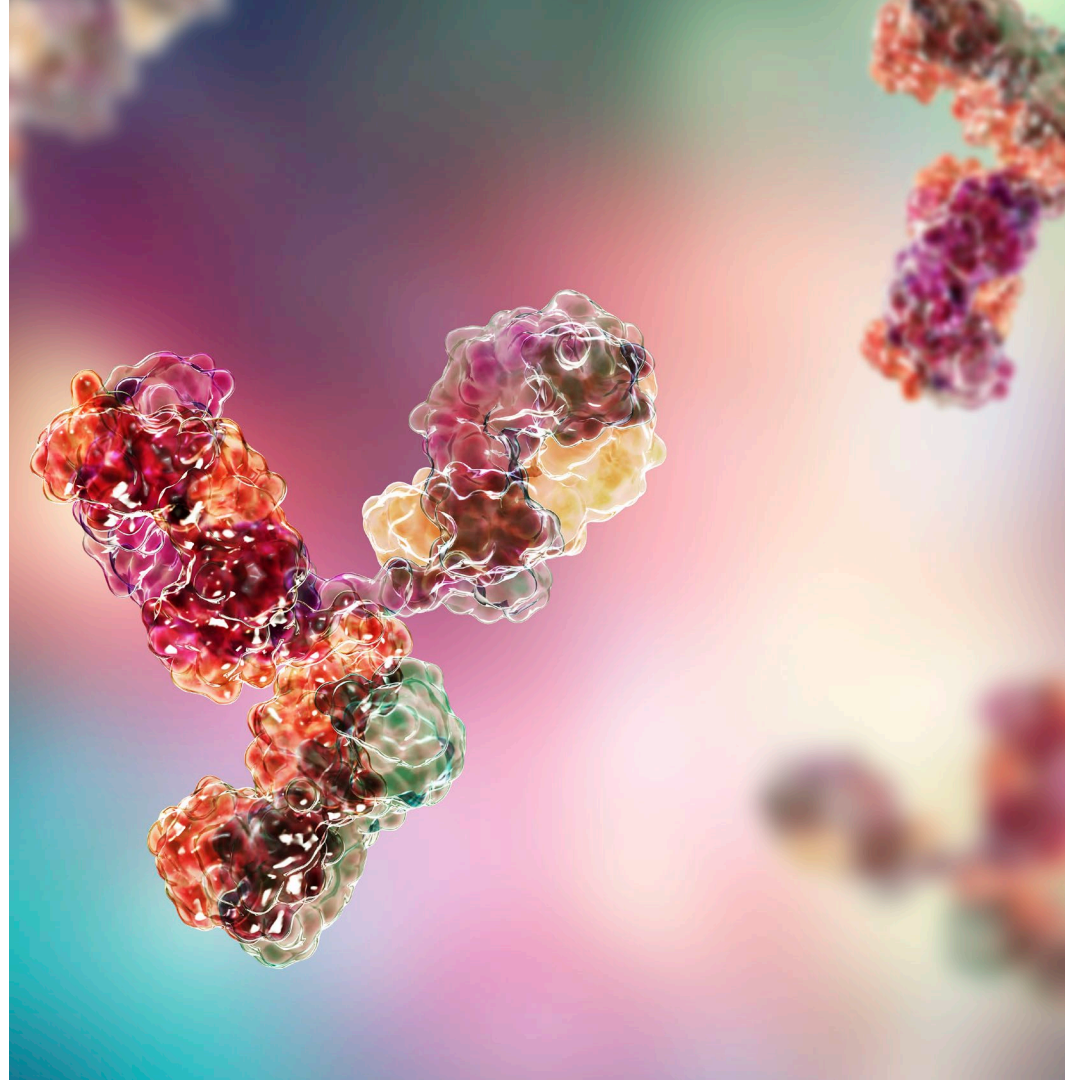
**Renée Aguiar-Lucander**

CEO

## Study 20-HMedIdeS-19 (PAES)

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A controlled, open-label post-authorisation efficacy and safety study in imlifidase desensitised kidney transplant patients with positive crossmatch against a deceased donor prior to imlifidase treatment, including non-comparative registry and concurrent reference cohorts.



# Objectives

## ***Primary***

To determine the 1-year graft failure-free survival in highly sensitized kidney transplant patients, pre-treated with imlifidase to turn a positive crossmatch against a deceased donor into a negative crossmatch

## ***Secondary***

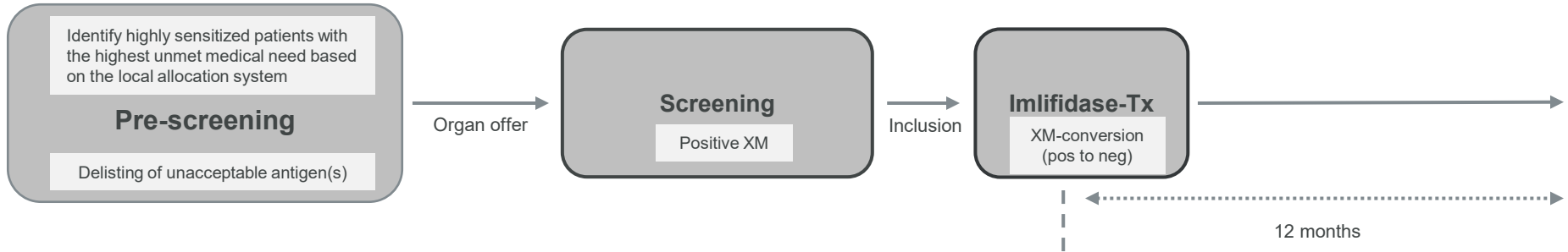
To evaluate, up to 1 year after transplantation:

- Renal function
- Patient survival
- Graft survival

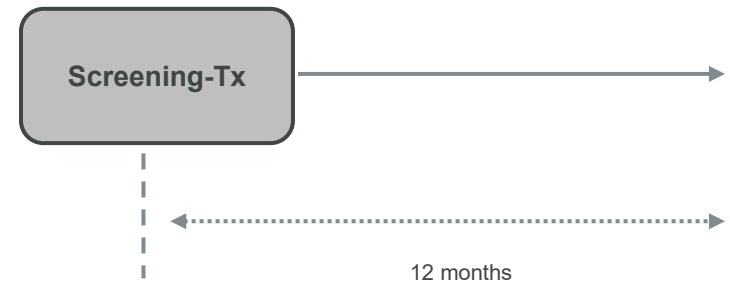
## Safety

# Study Design

## Imlifidase treatment group

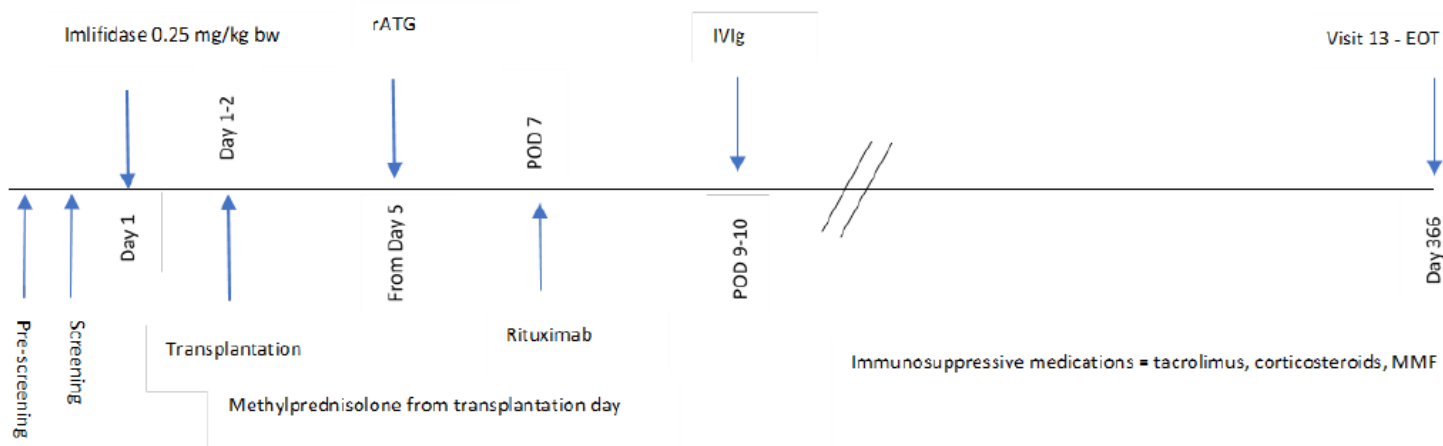


## Non-comparative concurrent reference group



## Non-comparative historical reference group

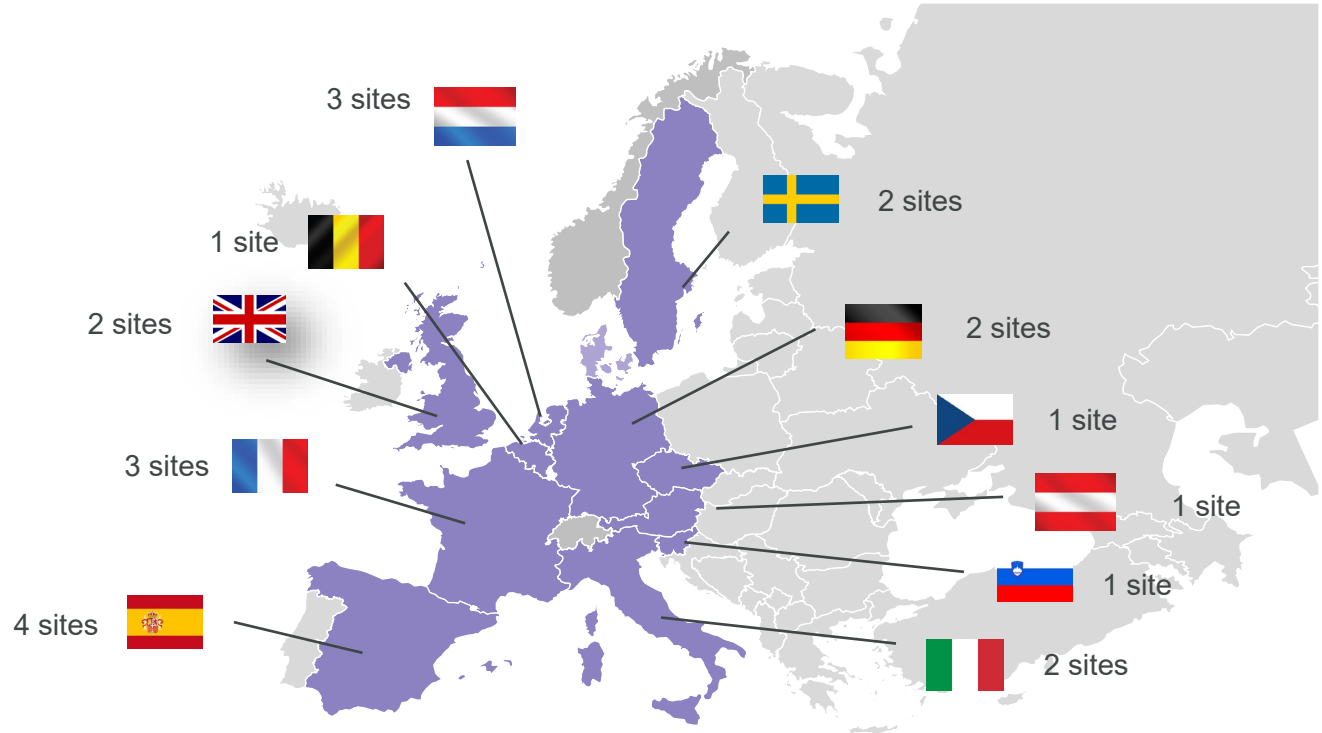
# Treatment Schema – Imlifidase Treatment



- All patients premedicated with intravenous methylprednisolone (250 mg) and an antihistamine (oral loratadine 10 mg or equivalent)
- 2<sup>nd</sup> dose of imlifidase can be given within 24 hours, if required

# Study Conduct and Status

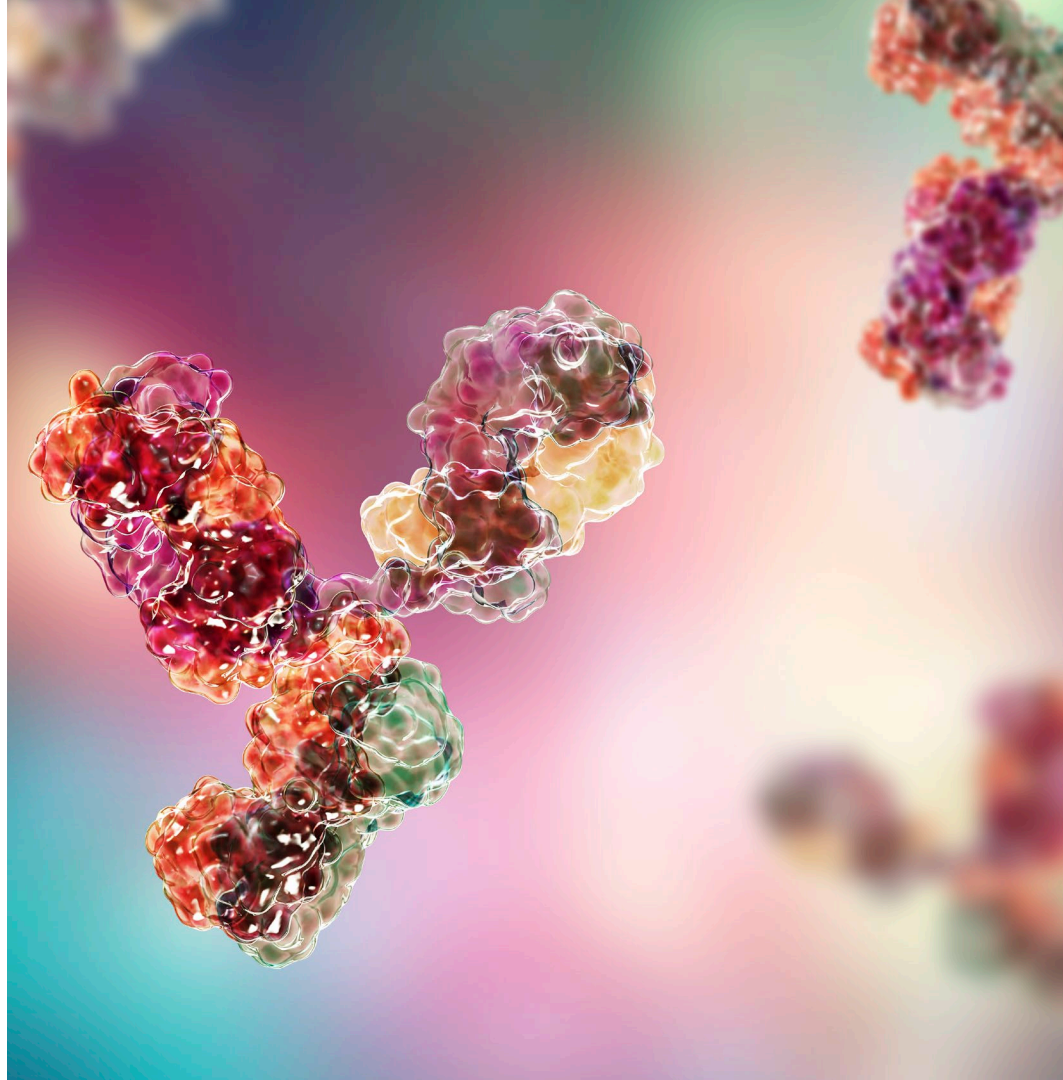
- Study started May 2022 (FPFV)
- 11 countries (10 EU and UK)
- 22 sites
- Database lock expected in May



# HNSA-5487

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HSNA-5487 in Guillain-Barré Syndrome



# Guillain-Barré Syndrome Overview

## Guillain-Barré Syndrome

a rare, acute, paralyzing, inflammatory disease of the peripheral nervous system caused by the immune system damaging nerve cells and structures.

### Symptoms

Rapid onset and progression of muscle weakness leading to severe paralysis of the arms and legs. Most GBS patients also have sensory disturbance (tingling or numbness or ataxia) and pain, and some patients have double vision or problems with swallowing.

### Treatment

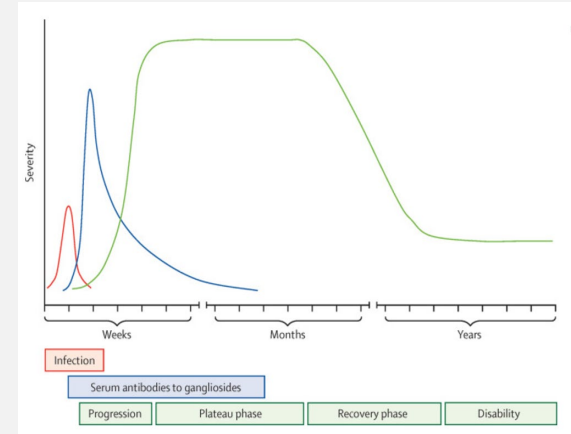
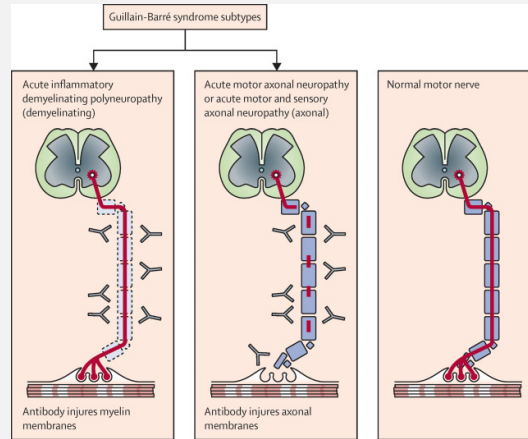
No FDA approved treatments. IVIg/PLEX are considered standard of care. IVIg is approved in the EU.

### Prevalence

Affects 1-2 in 100,000 people annually.<sup>3</sup> Approximately 3,500 – 7,000 cases annually in the US.

**Unmet Need:** Approximately 25% of patients require mechanical ventilation for days to months following the acute autoimmune attack and 20% are unable to walk after six months.<sup>1,2</sup>

**IgG is a key driver of inflammatory attacks on peripheral nerves and has been clinically linked to the severity and progression of the disease.**



Willison et al, Lancet, 2016, Vol 388:10045:717-727

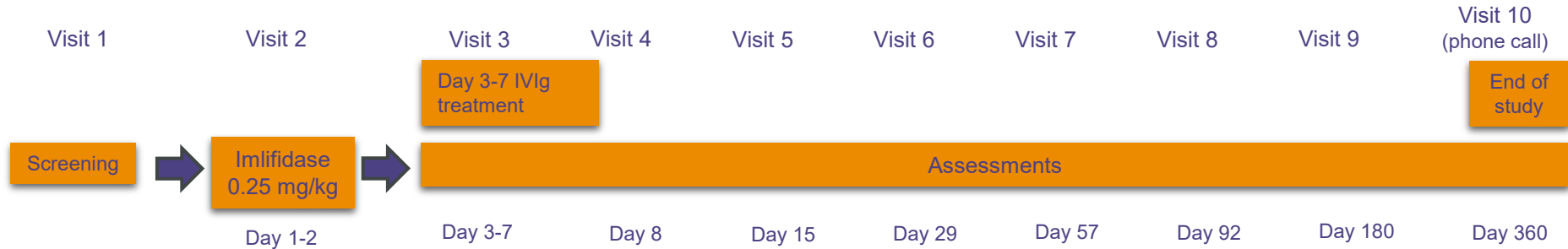


*"In the treatment of GBS and subsequent recovery process, early improvement and the ability to walk independently are important clinical milestones as they indicate a return to basic mobility and independence, and to an improved quality of life for patients. This analysis supports the potential role of imlifidase followed by standard of care IVIg as a potentially new treatment option in GBS. These are important results for patients and clinicians in the GBS community."*

Professor Shahram Attarian,  
Head of Department of Neuromuscular Diseases and ALS, Hopitaux Universitaires de Marseille (APHM).

1. Fletcher DD et al. Long-term outcome in patients with Guillain-Barré syndrome requiring mechanical ventilation. Neurology. 2000 Jun 27;54(12):2311-5. doi: 10.1212/wnl.54.12.2311  
2. Van Doorn PA. Diagnosis, treatment and prognosis of Guillain-Barré syndrome (GBS). Presse Med. 2013 Jun;42(6 Pt 2):e193-201. doi: 10.1016/j.lpm.2013.02.328  
3. McGrogan A, et al. Neuroepidemiology. 2009; 32(2):150-63

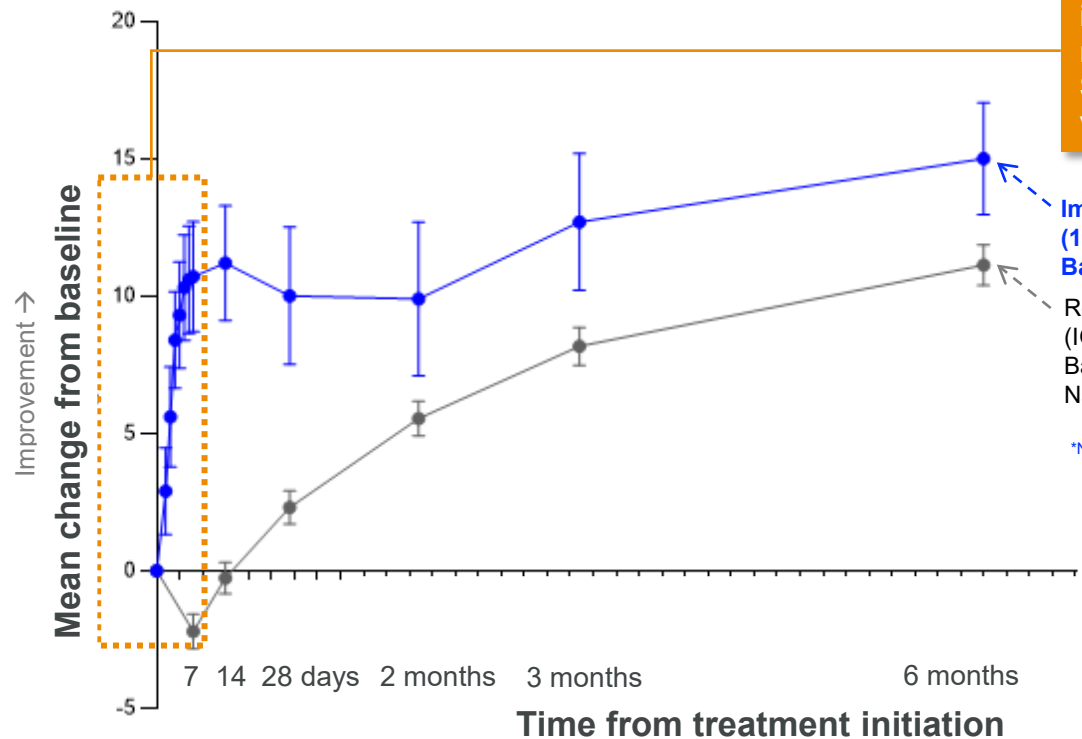
# Overview of Imlifidase Phase 2 Study in GBS



- 30 patients with severe GBS included (GBS DS  $\geq 3$ )
- Assessment of safety, disability status, need of mechanical ventilation and hospitalization/ICU admittance

# Mean change in MRC sum score (+/-SEM) over time in patients treated with imlifidase followed by IVIg compared to IGOS cohort (naïve comparison)

MRC sum scores increase rapidly following imlifidase dosing and continue to increase in the months of follow-up  
**Statistically significant<sup>a</sup> differences observed vs IGOS cohort up to week 4**



Imlifidase followed by IVIg  
 (15-HMedIdes-09, n=27\*)  
 Baseline mean score = 39

Reference cohort  
 (IGOS patients treated with IVIg)  
 Baseline mean score = 41.3  
 Naïve comparison (no-adjustment)

\*No. of patients with confirmed GBS diagnosis post-treatment

<sup>a</sup> 2-way ANOVA Šídák's multiple comparisons test  
**p-values:**  
 1 week <0,0001  
 2 weeks <0,0001  
 4 weeks 0.0098  
 2 months 0.4045  
 3 months 0.3638  
 6 months 0.5707

## Current Status of HNSA-5487

- Phase 1 healthy volunteer study completed
  - Rapid and robust IgG reduction by more than 95% within a few hours
  - Significantly reduced ADA response
  - At least as efficacious as imlifidase in reducing total IgG levels
  - No tolerability or safety concerns
- Design of clinical development program completed
- Briefing document submitted to FDA in early April; response expected in May
  - Briefing document outlines the proposed clinical program and development strategy
- Target for study start before end-2026

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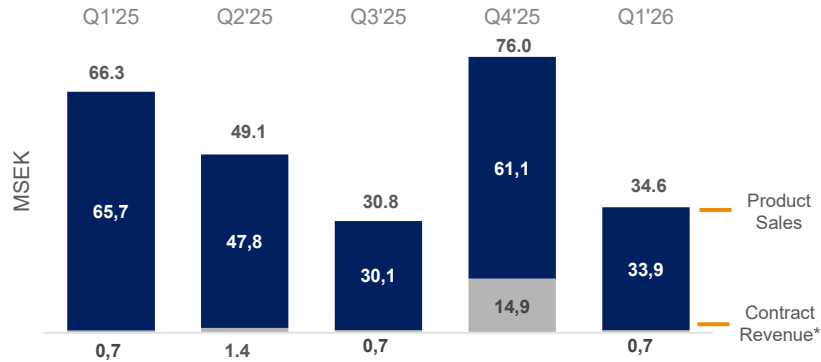
Close and Q&A

**Renée Aguiar-Lucander**

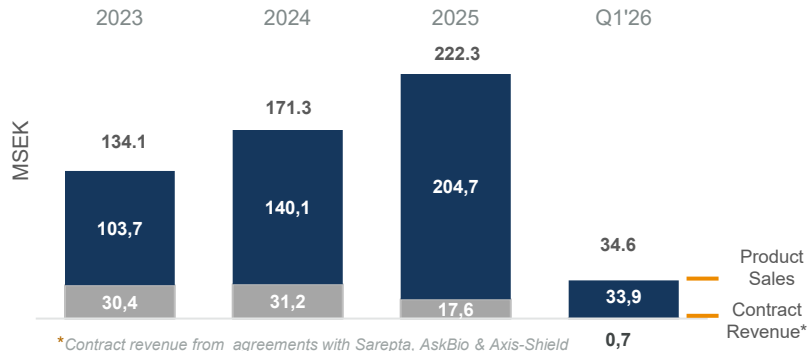
CEO

# Q1 2026 IDEFIRIX Sales Performance

## Revenue (Q/Q)

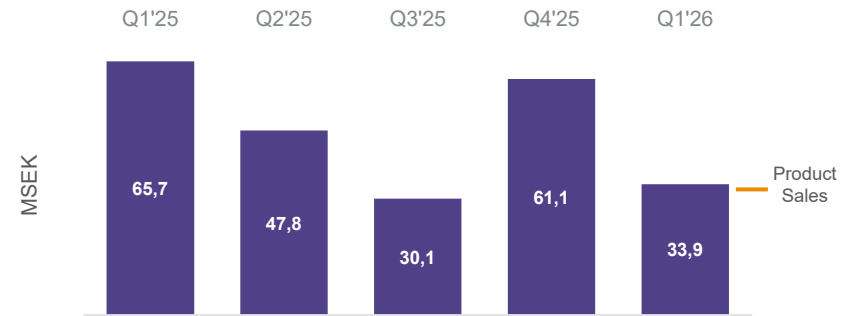


## Revenue (FY/FY)

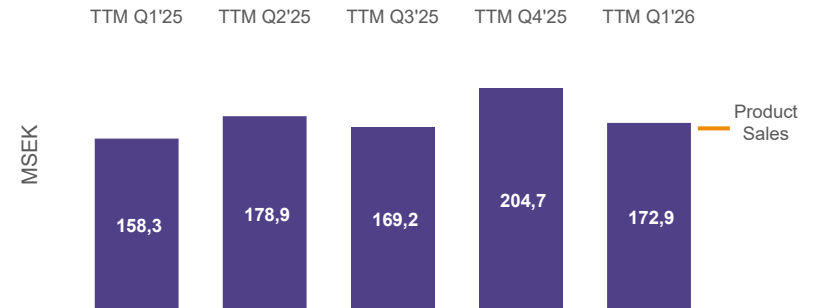


\*Contract revenue from agreements with Sarepta, AskBio & Axis-Shield

## Product Sales (Q/Q)

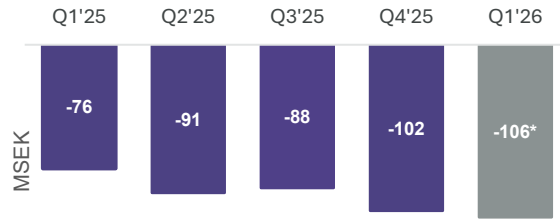


## Product Sales, Trailing 12 Months (TTM)



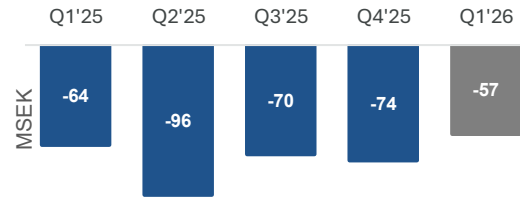
# Continued Investments in R&D & Commercialization

### SG&A Expenses (Q/Q)

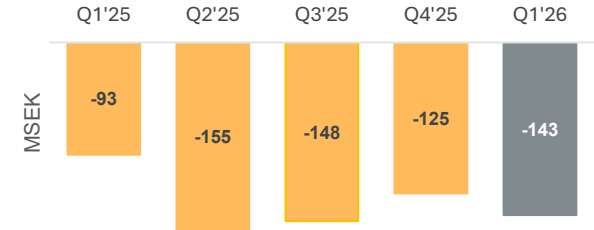


\* - Includes one-off fees of ~10.0 MSEK related to convertible note financing

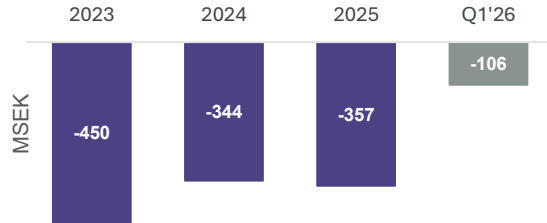
### R&D Expenses (Q/Q)



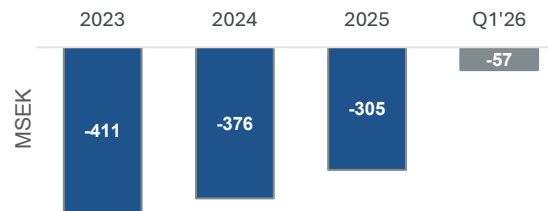
### Operating Loss (Q/Q)



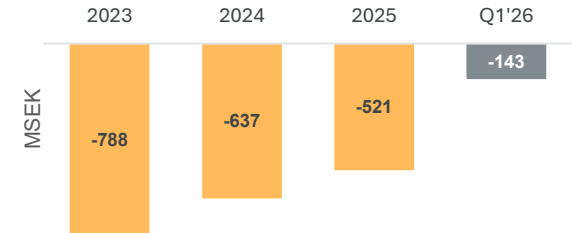
### SG&A Expenses (FY/FY)



### R&D Expenses (FY/FY)

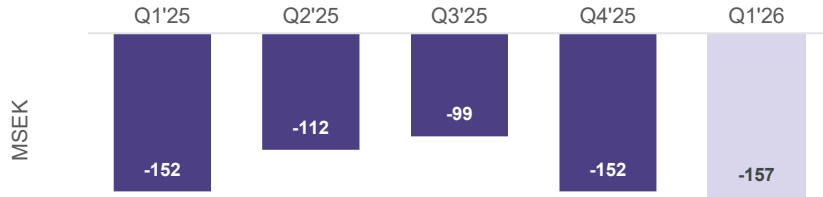


### Operating Loss (FY/FY)

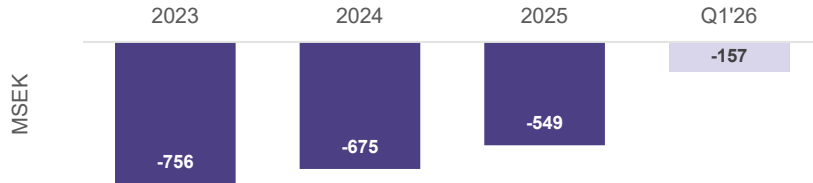


# Summary of Cash & Headcount

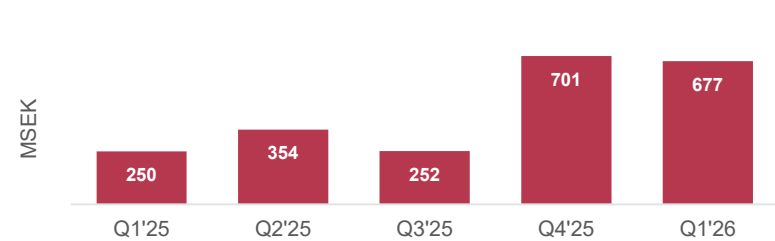
### Operating Cash Flow (Q/Q)



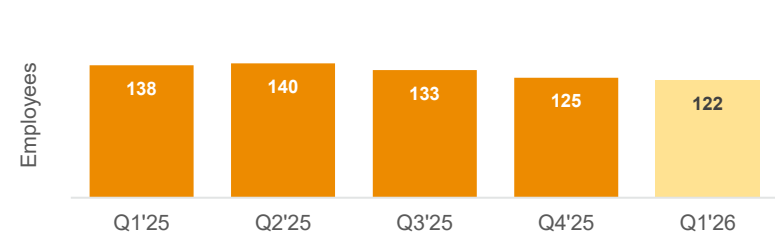
### Operating Cash Flow (FY/FY)



### Cash & Cash Equivalents (Q/Q)



### Number of Employees (Q/Q)



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CEO

# Summary

Strong foundation and clear roadmap

Robust financial position

Value inflection points in Q2 and Q4

Execution focus

Experienced team

# Hansa Biopharma Capital Markets Day

Featuring Key European and American Medical Experts

Thursday 25th of June, 2026 from 9:00 AM to 12:00 PM EDT

## Location:

- **In-Person:** The St. Regis Hotel New York, U.S.
- **Virtual:** Live webcast

## In-Person Sign-up and Webcast Access:

[Hansa Biopharma Capital Markets Day](#)

More details and full agenda to follow...

# Highly experienced leadership team

Proven track record delivering growth, approvals, and launches across renal, rare disease, and immunology



**Renée Aguiar-Lucander**  
*CEO*

20+ yrs rare disease leader and former investor, took Calliditas to NASDAQ and a \$1.1bn exit



**Maria Törnsén**  
*COO, President US*

Successfully launched multiple orphan drugs in the US. Previous roles at Calliditas, Sarepta Therapeutics, Sanofi Genzyme and Shire plc



**Evan Ballantyne**  
*CFO*

Veteran biotech CFO with significant public company financing and M&A experience



**Richard Philipson, MD, PhD**  
*Chief Medical Officer*

Four approvals over 25+ years incl. rare disease & gene therapy; senior roles at Calliditas, GSK and Takeda



**Hitto Kaufmann, PhD**  
*Chief Scientific and Technology Officer*

20+ years of immunology drug development from Sanofi and Boehringer Ingelheim



**Brian Gorman**  
*Chief Legal Officer and Corporate Secretary*

Seasoned life-sciences lawyer at Sinclair, Calliditas, Endo, AstraZeneca; led acquisitions, integrations and global expansion



**Frank Bringstrup**  
*Chief Regulatory Affairs Officer*

25+ years of pharmaceutical industry experience; successfully filed several BLAs with Novo Nordisk



**Sandra Frithiof**  
*Chief Human Resources Officer*

25+ years of experience in human resources in different industries

# Q&A

# Hansa Biopharma contacts and key events

## Contacts



**Evan Ballantyne**

Chief Financial Officer

Email: [ir@hansabiopharma.com](mailto:ir@hansabiopharma.com)

## Upcoming Events 2026

- 19 MAY H.C.W. Annual BioConnect Investor Conference, NY
- 19 MAY LSX Nordic Congress, Copenhagen
- 20 MAY Investerar-AW med Inderes x InvesteraMera, Stockholm
- 1 JUN Hansa Biopharma Annual General Meeting 2026, Lund
- 2 JUN Jefferies Global Healthcare Conference, NY
- 20 JUN American Transplant Congress 2026, Boston
- 25 JUN Hansa Biopharma Capital Markets Day, NY and Virtual**



**HANSA**

BIOPHARMA