

Hansa's €115 Million Out Licensing of Idefirix in Europe and MENA to SERB

May 19, 2026

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Conference Call: Agenda

May 19, 2026



Transaction Overview



Renée Aguiar-Lucander

CEO

Financial Update



Evan Ballantyne

CFO

Close and Q&A



Renée Aguiar-Lucander

CEO

Transaction Background

SITUATION

European backdrop

- Significant market opportunity
- Fragmented markets with differing reimbursement, guidelines and organ allocation systems
- Substantial resource requirements to maximize market opportunity
- Limited leverage with a single, orphan product compared to a more diversified, complementary product portfolio

PROCESS

Strategic fit & resources

- Significant inbound interest from multiple potential partners
- Assessment focused on market presence, patient reach, value creation and long-term strategy
- Decision to partner with an experienced, larger European organization

OUTCOME

Out-licensing agreement

- Transformative €115 million deal validating franchise and market opportunity
- Greater regional scale and reach for patients in Europe
- Intention is to transfer relevant Hansa employees to SERB, subject to labor consultations
- Significantly improved cash runway with path to profitability - sharpened focus on U.S. launch and pipeline development

Transaction Overview

Transaction Scope

Exclusive out-licensing of Idefirix for transplantation in EU, UK, Switzerland, Norway, Liechtenstein, Iceland and MENA to SERB

Transaction Financials

- **€110 million paid upfront**
- Upon **acceptance by EMA of filing for full approval**, additional payment of **€5 million**

Transition and Next Steps

- The transaction is subject to customary regulatory approvals, including foreign direct investment (FDI)
- Transfer of European MAH to SERB to be initiated immediately post-closing
- Hansa and SERB to focus on ensuring a smooth, well-coordinated handover

Partnership Responsibilities

SERB

- **Commercialization & medical affairs** across licensed territories from closing
- Post transfer of Marketing Authorization Holdership (MAH):
 - **Filing and obtaining full marketing authorization with EMA**
 - **Sponsorship of long-term PAES follow-up and paediatric study**

Hansa

- **PAES readout**
- Hansa to initiate **transfer of MAH** to SERB
- **Support SERB** in its EMA submission for full marketing authorization of Idefirix, and the EMA review process
- **Supply of Idefirix** to the licensed region

SERB at a Glance

- **Global specialty pharmaceutical company** with 25+ years of experience in rare diseases, rare medical emergencies and medical countermeasures
- Diversified portfolio in **Critical Care and Rare Disease** with >70 products
- **Direct presence in 18 countries.** Distribution footprint through >60 partnerships (~80 countries). More than 600 employees
- Long-standing relationships with health networks, governments, NGOs and patients
- Strong historical performance and long-term growth potential
- Proven reliable partner with strong track record to unlock full potential for all stakeholders
- Platform built to smoothly operate a wide range of lifesaving product globally
- Strong M&A track record



Select members of the executive team:

- Jérémie Urbain, Executive Chairman
- Vanessa Wolfeler, CEO
- Antoine Bernasconi, CCO, EU/International
- Vincent Sainte-Catherine, COO
- Arthur Pignot, Chief Strategy Officer
- Vignesh Rajah, Chief Medical Officer
- Flore Lapert, Head of EU, Commercial Operations



Transaction Timeline

Illustrative Transaction Timeline

- **Signing**
- FDI review (expected 30-60 days)
- Start of employee consultations
- **Closing**
 - €110 million upfront received from SERB
 - Commercial & medical affairs responsibility transferred to SERB
 - Hansa initiates Market Authorization Holdership (MAH) transfer request
- **MAH transferred**
 - SERB responsible for PAES long-term follow-up and paediatric study
 - SERB files for EMA full approval
 - Employee transfer following consultation process

Post Announcement and Before Closing

- Business as usual
- No impact on Hansa organizational or commercial responsibilities
- Readout of PAES and preparation of filing for EMA full approval
- Focus on setting up a smooth, well-coordinated handover post-closing
- Employee consultation processes launched across the territory
- Preparation for transfer of clinical trials (PAES long-term follow-up and paediatric) to SERB post transfer of MAH

Post Closing and Going Forward

- Responsibility for European commercialization related activities transferred to SERB
- Hansa to supply Idefirix to licensed territory
- Hansa to fully support SERB regarding filing with EMA for full approval, and subsequent review process
- At transfer of MAH to SERB, transfer of sponsorship of related clinical trials
- Alliance management structure in place with focus on maximizing long-term benefit for patients and stakeholders

Hansa Focus Going Forward

Robust Preparations for US Launch

- ✓ Leadership team complete
- ✓ Field presence strengthened
- ✓ Pricing Market research conducted
- ConfIdeS data oral presentation at ATC in June
- Comprehensive pre-launch plan being executed

Clinical Development of HNSA-5487 in GBS

- Interactions with FDA regarding clinical development program
- CRO selected and preparation activities started
- Target to initiate clinical development program by YE 2026

Other Key Activities

- FDA BLA review process
- Continue to drive early pipeline
- BD focus on exploring potential partnerships across gene therapy and other potential areas

Key Takeaways

- **€110 million upfront consideration** for out licensing of Idefirix in Europe, UK, Switzerland, Norway, Liechtenstein, Iceland and MENA. Additional **€5 million** payment upon EMA acceptance of submission for conversion from conditional to full approval
- Substantial **non-dilutive financing** ensuring robust US launch and **path to profitability**, subject to US approval
- Signing to closing period: Focus on **business as usual** – parties to make preparations to ensuring a smooth handover
- **Post closing**
 - Optimizing **patient access** to Idefirix backed by an experienced and strong European business
 - **Hansa to submit request to EMA to transfer MAH to SERB**; upon transfer, SERB to take over responsibility for filing for full approval and subsequent approval process, supported by Hansa, as well as sponsorship for clinical trials (PAES long-term follow-up and paediatric trial)
- **Alliance management structure** put in place to ensure smooth handover and consistent support over the long term
- Hansa to continue to **supply Idefirix to the Territory**

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Estimated Financial Impact of Transaction

Cash Position

- Transaction (upfront €110M or 1.3 BSEK) significantly increases Hansa’s cash position
- Pro forma cash based on Q1 2026 cash on hand 1.9 BSEK
- Upon EMA acceptance of filing for approval; payment of €5M (~55 MSEK)

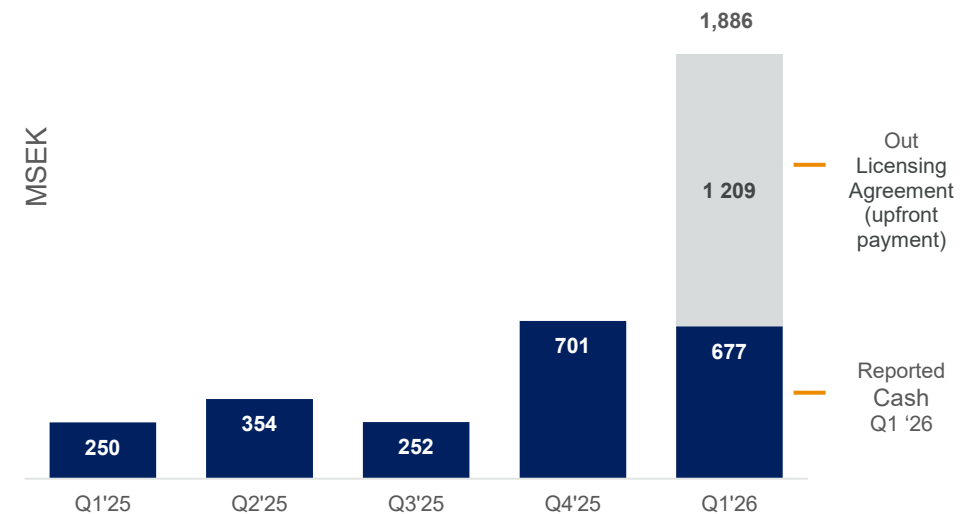
Reduced Cost Base

- Improves **Hansa’s cost** base in 2H 2026 by up to 50 MSEK. Savings in 2027 up to 150 MSEK compared to budget
- Impact from:
 - Reduced Medical Affairs & Commercial costs, subject to consultation
 - Reduced R&D costs (PAES long-term follow-up and paediatric study transferred to SERB post MAH transfer)

Cash Runway

- Out licensing agreement provides path to **profitability, subject to US approval**
- Part of proceeds used to de-lever the company. US\$15M payable at closing to Novaquest with \$10 million offsetting the mid 2027 payment and the balance going towards 2028 and 2029 payments. In addition, a \$3M lien release fee will be payable to NovaQuest at closing.

Pro Forma Q1 2026 Cash with Out Licensing Agreement*



Before payment of fees and debt repayments

Euro to US\$ 1.16
Euro to SEK 10.99
US\$ to SEK 9.45

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Chief Financial Officer

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CEO

- One year in – **structural changes across the business implemented**. Substantial improvements achieved with regards to financial stability, runway, pipeline strategy, internal expertise and experience.
- **Positive outlook for the year** reflecting several key data related milestones and potential US approval.
- **Transformative out licensing** deal in Europe:
 - Maximizing patient access to Idefirix backed by an experienced and strong European business.
 - **Non-dilutive financing ensuring** robust US launch and path to profitability, subject to US approval
- **Release of PAES data in Q2** will provide a basis for productive interactions with physicians across the region and significantly increase clinical knowledge and confidence among KOLs which should positively impact uptake.
- **ConfideS Phase 3 data to be presented at ATC in June** – first time that substantial, controlled clinical data is available to characterize imlifidase efficacy and safety.
- **Capital Markets Day June 25, 2026** at St Regis Hotel in New York and virtually.

Hansa Biopharma Capital Markets Day

Featuring Key European and US KOLs

Thursday 25th of June, 2026 from 9:00 AM to 12:00 PM EDT

Location:

- **In-Person:** The St. Regis Hotel New York, U.S.
- **Virtual:** Live webcast

In-Person Sign-up and Webcast Access:

[Hansa Biopharma Capital Markets Day](#)

More details and full agenda to follow

Q&A